

Mary Ann McIlraith 305-753-4771 maryann@maximum-potential.com

# EXTENSIVE HUMAN CAPITAL MANAGEMENT & TECHNOLOGY EXPERIENCE

Mary Ann Founder of (MPI) in 1982, Author and copy write owner of R.I.M. (Rapid Implementation Methodology. Her strength is in Human Capital Management, *360\* Profit and Performance*. She targets the complete Executive Vision and brings that Vision into reality thru her experience working with top Leaders and Project Teams around the World. With 20 plus years in Technology, Human Resources, Executive and Team (entire company), she assists top Executives in building Stronger and more Empowered organizations which drives profits and performance.

She has worked with several hundred clients around the world, including: IBM, AOL, Disney, FILA, Toys 'R' Us, PeopleSoft (directly with Dave Duffield), Tony Robbins, etc. She authored (R.I.M.), a "best practice" tool-set that covers the complete Implementation Project and Leadership life cycle, of which every example is based with live Human Recourse Management Processes.

On The Technical Advisory Council for Human Capital Management and the Software Industry, past board member and author for IHRIM (International Human Resource Information Management), Board Member of ASTD and former Vice President of a PeopleSoft's Users Group, Mentor to the Office of Economic Development, Advisory Board member to Prentice Hall & Maxwell MacMillan on official standards for Human Resource & Payroll, former President of Women Business Owners. Coach to who's who in the field of Human Resource and Technology; Mary Ann brings her personal development experience which enhances the cross collaboration within organizations.

### Personal Initiatives

### **Deliver Public Events & Learning Programs**

- Authored and delivered Major Public Events 'Maximizing Your Personal & Professional Life' R.E.M. (Rapid Engineered Mind).
- Spotlighted on NBC Today Show & Awarded Recognition from Top US Officials.
- Working with the Government on Developing High Performance Teams
- Working with an International Spiritual Leader on Human Rights

# **Business Initiatives**

### **Delivering Workshops:**

Rapid Implementation Methodology (Implementation Life Cycle) Rapid Engineered Mind (Personal and Professional Development)

### **Bio Medical Company:**

Coach to Technology and H.C.M. Executive, Built Project Dashboards

### Manufacturing Company:

Advisor to Chairman, VP of Operations, Finance and I.T. Department. Develop Strategy, RFP and Vendor Evaluation for Manufacturing and Financial Software.



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### Software Company:

Provided strategic input on the new development of a Human Capital Management (HR) System for Global distribution.

## **Electronic Company:**

Advisor to Chief Operation Officer

## International Security Firm:

Project Manager HR\Payroll\Benefits

## FINANCIAL INSTITUTE:

Project Director\Manager - CRM (Customer Relationship Management)

### US Largest Real-Estate and Property Management Holding Firm:

Worked closely with CIO, V.P. of Finance and Directors to develop EPMO (E- Project Management Office)

### Multiple Software Vendors (Human Capital Management, Payroll and all Integration points):

Provide best practices & industry knowledge for design, development and implementation internally and externally. Established EPMO's (Enterprise Project Management Offices) to reduce cost, speed delivery and enhance quality of software implementation and role-out internally and for thousands of their clients.

# MAJOR RETAILER - WORLDWIDE:

Project Director\ Sr. Manager (hands-on) Building a Human Resource, Payroll and Benefits System

# **BANKING ORGANIZATION - 50 BANKS:**

Project Manager - (HR, PAY & BEN)

### **GLOBAL FINANCIAL CONGLOMERATE:**

Project Advisor - Implementation Chief (hands-on) Human Capital Management & all integrations modules

### **GLOBAL HEALTH CARE PROVIDER AND INSURANCE COMPANY:**

Pro-active plan and cost justification to evaluate new H.R., Benefits and Payroll Best Practices & Software



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## The above represents a sample of client contributions.

Mary Ann has substantially contributed to the success of the Human Resource and Technology field. Serving several hundred clients in the same capacity; such as: IBM, Morgan Stanley, Fidelity, CDSI, NY Times, **FILA**, Walt Disney World, AOL, TRANE Inc., Oracle, PeopleSoft Inc., JMU, AT&T(Cingular), BANDAG, American Red Cross, Allegheny Power, **Toys 'R' Us**, United States Marshal Services, Bank of Bermuda, Pro-Business (ADP), NetMaximo.com, Regions Bank\Union Planters Bank, LNR, Four Governments, including the U.S. Government and Firms around the World in a variety of roles with a focus on Human Capital Management and Technology.

#### **Objectives on all Projects:**

- Successfully Execute Target while keeping team motivated and focused on team goals and mission
- Save the organization time and money while executing on the Executives Vision
- Develop team members to be self-sufficient through knowledge transfer and selfimprovement
- Maintain the highest level of customer satisfaction for the Client
- Promote a partnership across organizational boundaries while meeting delivery dates, and budgets

Reference: Are confidential and provided.